

## **2017 Financial Products Analytics & Sales - Hong Kong**

Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company's strength - delivering data, news and analytics through innovative technology, quickly and accurately - is at the core of the Bloomberg Professional service, which provides real time financial information to more than 315,000 subscribers globally.

### **What's the role?**

Are you passionate about the financial markets and excited by the prospect of creating customized solutions for the world's leading financial professionals? If so, join our comprehensive training program for Analytics Representatives in our Sales and Analytics group, a key part of our Financial Products business.

Analytics Representatives are integral to the Bloomberg Help Desk, taking questions from clients who use our state-of-the-art Bloomberg Terminal, also known as the Bloomberg Professional Service. Whether you are helping construct a relative comparison sheet for a research analyst, advising a portfolio manager on our risk management tools, or providing liquidity analysis solutions to a trader, you will continuously create innovative solutions for our clients.

### **What's Financial Products all about?**

The Financial Products team provides analysis and data to Bloomberg clients. We deliver the company's core product, the legendary Bloomberg Professional Service, reaching millions of business professionals.

Sales and Analytics work together as partners to provide value-added business solutions to our customers through the Bloomberg Professional Service.

- Our team of Analytics Representatives delivers exceptional service through real-time chats, phone calls and face-to-face trainings to our customers on a daily basis. The team showcases basic and advanced Bloomberg solutions to meet our clients' specific workflow needs.
- Our Terminal Sales team is responsible for demonstrating the advantages of our suite of solutions to both potential and existing clients. With a consultative approach, they identify our clients' needs and present Bloomberg solutions to help them make the best investment or trading decisions.

### **What to expect**

When you join Analytics Team, you'll start off in a comprehensive training program designed to develop your cross asset and product knowledge so that you're prepared to interact with our clients on the Bloomberg Help Desk. Through daily interactions with key players in the financial industry, you will further enhance your skills in managing client relationships and problem solving.

Working as an Analytics Representative opens doors to other career opportunities within Bloomberg. The typical career path will lead to a Terminal Sales role.

However, within Analytics, opportunities do exist in management and Advanced Specialist position. Advanced Specialists provide the highest level of product support, mentor colleagues and deliver training, working closely with Research & Development.

### **What we look for**

We look for candidates who have earned a Bachelor's degree prior to joining us (expected to graduate in 2017) or who have relevant work experience.

We also require:

- Ability to work well under pressure and to multi-task effectively
- Excellent verbal and written communication skills in English
- Good team player
- Strong critical thinking and problem solving skills
- Immense interest in the financial markets
- Proficient in Microsoft Excel
- Travel could be required once in Sales

In addition, these skills and experiences can help distinguish you from other candidates for this role:

- Coursework in finance, economics and/or business, although all majors are welcome
- Experience using the Bloomberg Terminal
- Fluency in an Asian language, e.g. Cantonese, Mandarin, Korean
- Desire and flexibility to learn and grow in a fast-paced environment
- Experience in and enthusiasm for customer service
- Proven ability to sell, with interest in pursuing a career in sales

### **Does this sound like you?**

Apply today! If we think you're a match, we'll get in touch with you soon about next steps.

## **2017 Global Data - Market Data Analyst - Hong Kong**

Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company's strength - delivering data, news and analytics through innovative technology, quickly and accurately - is at the core of the Bloomberg Professional service, which provides real time financial information to more than 315,000 subscribers globally.

### **What's the role?**

As a Market Data Analyst in our Global Data business, you'll play a key role in producing financial content, algorithms, research notes and analyses for the Bloomberg Terminal - inspiring news and analysis that empowers our clients to make the right decisions. Data Analysts also provide unparalleled customer service and solve complex issues, while building relationships with key market players in the financial industry.

### **What's Global Data all about?**

Global Data makes Bloomberg the most sought-after data source in the world. We collect, analyze, and present data that informs clients' decisions - and moves markets.

We collaborate with Sales, News, and Research and Development, while staying in tune with our client needs, contributing to the development of the Data Management products and fueling Bloomberg news stories with the data that we receive. Our Analysts:

- Apply problem-solving skills to identify innovative work-flow efficiencies and implement technology solutions to enhance our processes and software
- Assist our world-renowned client support help desk with escalated client inquiries
- Develop expertise in fast-moving market sector information
- Intake and distill raw data to convey actionable information that enables our clients to make better-informed decisions
- Liaise with technology teams to enhance relevant product databases
- Maintain, improve and deliver accurate, high quality information for the Bloomberg Terminal
- Collaborate with various business units like Sales, Product Managers, trading systems to enrich our product offerings across asset classes

### **What to expect**

You'll start off in the Global Data Training Program, which will help you build the foundation for your entire career at Bloomberg. You'll develop product knowledge, learn about our clients and their needs, and build relationships throughout the company.

The training program is 4-week program that includes classroom training in financial concepts, data, and the functions of our state-of-the-art Bloomberg Terminal, as well the opportunity to gain hands-on experience in one of these market sectors: Equities, Fixed Income, or Derivatives. You'll then work in one of these market sectors after you complete the training program.

The market sector you work in will depend on your skillset and interests and Bloomberg's business needs.

### **What we look for?**

We look for candidates who have earned a Bachelor's or Masters' prior to joining us (expected to graduate in 2017) with up to 2 years of work experience.

We also require:

- Prior coursework or involvement with the financial markets
- Proficiency in Microsoft Excel
- Strong project management and organizational skill
- Ability to adapt to a fluid environment
- Effective written and verbal communication skills
- Fluency in English and Chinese is a must
- Exposure to marketing, statistics and/or software programming
- Strong aptitude for problem solving, plus the drive to think creatively

In addition, these skills and experiences can help distinguish you from other candidates for this role:

- Knowledge or experience in information technology or statistical analysis or computer programming (e.g. VBA, R, Java, Python, SQL)
- Previously interned in finance, business management or data/research
- Strong knowledge in data management related disciplines such as data modelling and database management
- Knowledge or experience with Natural Language Processing or Machine Learning

### **Does this sound like you?**

Apply today! If we think you're a match, we'll get in touch with you soon about next steps.

## **2017 Summer Internship Program - Hong Kong**

Details to be confirmed